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MARKETING DEPARTMENT (PROCUREMENT WING)
M1/ 283 /MRKT/2018

Sub: TTD - Marketing department - Tirupati – Procurement of **73,000 Kgs** of **Cow Ghee with Agmark Special Grade through tins** for a period of six months – e-tenders invited – supply order placed on L-1 tenderer pending approval of TTD Board - Matter placed before the TTD Board for approval and ratification - Regarding.

Ref: e-Tender dated: 01-05-2018 (Tech. Bid) & 29-05-2018 (Fin. Bid).

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NOTE:

1. This is with regard to procurement of **73,000 Kgs** of **Cow Ghee** with Agmark Special Grade through tins (15 Kgs per each tin) for use in TTD Temples for preparation of Prasadams and also in MTVAC Anna prasadams complex, Tirumala for a period of **six months.**

1	Name of the product	:	**Cow Ghee** with Agmark Special Grade through tins
2	Requirement	:	**72,860 Kgs (rounded to 73,000 KGs) for 6 months**
3	Consumption during last six months	:	**66,300** Kgs approx. (Tins)
4	Mode of contract a. single contract b. Multi contract vendor	**:**	Single contract
5.	Tenders published in News Papers	**:**	Yes, published
6.	Whether enquiries sent in addition to newspaper notification.	**:**	Through online, News papers, scrolling in SVBC channel, TTD Websites and also by mails to the registered participant tenderers.
7.	Date of Notification	**:**	17-04-2018
8.	Date and time of opening of tender	**:**	01-05-2018 (Tech.Bid) 29-05-2018 (Fin. Bid)
9	Whether it is 1st call/2nd call/3rd call	:	1st call
10	No. of tenders received	:	8 (eight)
11	No. of tenders qualified	:	5 (five)
12	Whether all the qualified tenderers have given samples	:	Yes
13	Whether all qualified tenderers have paid EMD prescribed	:	Yes
14	If not furnish reasons	:	------

15 Rates quoted by the Tenderers:

S. No.	Name of the Tenderer	Status	Rate quoted Per Kg Rs. Ps
1.	M/s Smriti Products Pvt. Ltd., Ambala, Haryana	**L-1**	**313-00**
2.	M/s Harsh Fresh Dairy Products Pvt., Ltd.,Uttarakhand	L-2	314-10
3.	M/s Karnal Milk Foods Ltd., Dadupur, Karnal, Haryana	L-3	329-50
4.	M/s VSP Corporation, Ahemedabad, Gujarat	L-4	341-00
5.	M/s Farmgate Agro Milch Pvt., Ltd., New Delhi	L-5	358-00

16 Details of Quantity of purchases and rates during the previous years

Sl.No.	Period	Quantity	Rate per Kg
1	From 07/08 to 03/09	4,00,000Kgs	Rs.171-00(tin)
2	From 04/09 to 12/09	3,00,000Kgs	Rs.187-00(tin)
3	From 01/10 to 06/10	3,00,000Kgs	Rs.243-00(tin)
4	From 08/10 to 06/11	3,00,000Kgs	Rs.244-00(tin)
5	From 07/11 to 02/12	3,00,000Kgs	Rs.261-00(tin)
6	From 02/12 to 12/13	6,89,998 Kgs	Rs.265-00(tin)
7	From 01/14 to 06/15	4,49,995 Kgs	Rs 280-70(tin)
8	From 07/15 to 03/16	2,58,750 Kgs	Rs 278-00 (tin)
9	From 04/16 to 12/16	2,57,995 Kgs	Rs 306-00 (tin)
10.	From 12/16 to 5/17	2,25,000Kgs	Rs.376-00 (tin)
11.	From 6/17 to 9/17	76,925 Kgs (85%)	Rs.424-00 (tin)
12.	From 10/17 to 12/17	25,641 Kgs (85%)	Rs.408-00 (tin)
13.	From 01/2018 to till date	73,000 Kgs	Rs.333-00 (tin)

17	Present Procurement rate	:	Rs. **333**/- per kg (through tins)
18	Existing supplier	:	**M/s Smriti Products PVt., Ltd., Ambala**
19	The rate offered by the L1 tenderer	:	**Rs 313/- per kg (through tins)**
20	Name of the L1 tenderer	:	**M/s Smriti Products Pvt., Ltd.,Ambala., Haryana**

BRIEF NOTE:

2. e-tenders were invited for procurement of 73,000 KGs of Cow ghee with Agmark special grade through tins for a period of six months with due date of technical bid on **01-05-2018 with the following specifications.**

Sl.No	Parameter	Specifications
1	Moisture % by wt.	*Not to exceed 0.3% (Max 0.3%)*
2	Butyro refracto meter reading at 40˚c	between 40.0-43.0
3	**Free fatty Acid (as % Oleic acid)**	***0.5%***
4	R.M.Value – Minimum	26.0
5	Baudouin test for sesame oil	Negative
6	Test for Mineral Oil (Tlc)	Negative
7	Test for foreign colours	Negative
8	Melting Point	27 - 37˚c

3. Accordingly, the **technical bid** was opened on **01-05-2018** in the presence of the Committee Members viz., Chief Accounts Officer, General Manager (P), Director (SVGS), TTD and Sri Vijaya Bhaskar Reddy, Dairy Expert and the representatives of tenderers in which **Eight (8)** tenderers have participated in the tender and the details are as follows.

S.No.	Name of the Tenderer
1	M/s Karnal Milk Foods Ltd., Dadupur, Karnal, Haryana
2	M/s Smriti Products Pvt. Ltd., Ambala, Haryana
3	M/s VSP Corporation, Ahemedabad, Gujarat
4	M/s Harsh Fresh Dairy Products Pvt., Ltd.,Uttarakhand
5	M/s Industrial Progressive India Ltd., Haryana
6	M/s Farmgate Agro Milch Pvt., Ltd., New Delhi
7	M/s GHO Agro Pvt., Ltd., Chennai
8	M/s Indapur dairy and milk Prodcts Ltd.,

4. The **uploaded documents** submitted by the above Eight (8) tenderers, have been verified as per eligibility criteria specified in the tender document by the committee and recommended as follows.

   "Three of the tenderers have not qualified, namely, (1) M/s GHO Agro Pvt., Ltd., Chennai (2) M/s Indapur dairy and milk Prodcts Ltd., and (3) M/s Industrial Progressive India Ltd., Haryana for non submission of document related to change of names and other supply conditions. The other five (05) tenderers are qualified and hence need to be inspected before opening of Financial bid i.e., (a) M/s Farmgate Agro Milch Pvt., Ltd., New Delhi (b) M/s Harsh Fresh Dairy Products Pvt., Ltd.,Uttarakhand to be inspected**".**

5. As per procedure in vogue, the technical team have inspected the plants **M/s Harsh Fresh Dairy Products Pvt., Ltd.,Uttarakhand** and **M/s Farmgate Agro Milch Pvt., Ltd., New Delhi** on 27.05.2018 and 28.05.2018 respectively and submitted the reports duly stating that, **both the dairies M/s Farmgate Agro Milch Pvt., Ltd., New Delhi** and **M/s Harsh Fresh Dairy Products Pvt., Ltd.,Uttarakhand were qualified technically.**

6. Further, the financial bid of five (5) technically qualified tenderers were opened on **29-05-2018**, and the details of rates quoted, are as follows.

S. No.	Name of the Tenderer	Status	Rate quoted Per Kg Rs. Ps
1.	M/s Smriti Products Pvt. Ltd., Ambala, Haryana	**L-1**	**313-00**
2.	M/s Harsh Fresh Dairy Products Pvt., Ltd.,Uttarakhand	L-2	314-10
3.	M/s Karnal Milk Foods Ltd., Dadupur, Karnal, Haryana	L-3	329-50
4.	M/s VSP Corporation, Ahemedabad, Gujarat	L-4	341-00
5.	M/s Farmgate Agro Milch Pvt., Ltd., New Delhi	L-5	358-00

7. As could be verified, **M/s Smriti Products Pvt., Ltd.,Ambala, have quoted L1 rate of Rs 313-00 Ps per Kg** inclusive of all taxes and FOR delivery to TTD Marketing Godown-I, Tirupati. The L-1 rate of **Rs 313/- per Kg** is decreased by **Rs.20/- per Kg** when compared with the present procurement rate of Cow Ghee of Rs.**333**/- and the supplier also same. The details are as follows.

Present procurement rate per Kg	Present L1 quoted rate per Kg	Difference Per Kg in Rs	decreased in %
333-00	**313-00**	**20-00**	**(-) 6.00%**

8. As per the L-1 rate of **Rs. 313/- per Kg,** an amount of **Rs. 2,28,49,000/-** (Rupees Two Crores twenty eight lakh forty nine thousand only), is required for procurement of **73,000 Kgs** of Cow Ghee with Agmark special grade through tins for a period of **6 months**.
9. At present the stock available in the godown and balance to be receivable from the supplier will be sufficient for **42** days (if TTD operates 85%) as on 29.05.2018.
10. Accordingly, supply orders were placed on **M/s Smriti Products Pvt., Limited, Ambala, Haryana** for procurement of **73,000 Kgs of Cow ghee with Agmark Special Grade through Tins** inclusive of all taxes and F.O.R delivery to the Marketing Godown-I, TTD, Tirupati for a period of 6 **months** from **June/July 2018 to November/December 2018 in view of urgency pending approval of TTD Board.**
11. The TTD Board is competent to accord sanction, as the tender value exceeds Rs.1.00 crore as per G.O Ms.No.311 Rev (Endt-1) Dept., dt.09-11-1990 read with rules 186,187 and 194 and as per Rs.No.217 dt.02.11.2010 of the TTD Board.
12. Hence, the subject matter is placed before the TTD Board, for approval and ratification of the following.

    a) To ratify the action of the Executive Officer, TTD in having placed supply orders on the L-1 tenderer viz., **M/s Smriti Products Pvt., Ltd.,Ambala for supply of 73,000 Kgs @ Rs.313/- per Kg of** Cow ghee with Agmark Spl.Gr.through tins for a period of six months i.e., from **June/July 2018 to November/December 2018** and having sanctioned an amount of Rs.2,28,49,000/- (Rupees two crores twenty eight lakh forty nine thousand only) for making payment to the supplier duly entering into agreement with the supplier.

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Res.No.192, dated 26.06.2018.

" Approved and ratified "

Sd/- Chairman,
TTD Board.